You may appreciate the value offered by reman alternators and starters—OE quality at an affordable price—but the process of managing cores is more than you want to handle. That’s no longer an issue with our coreless reman offering.

With coreless options, you have:

- No core charge, handling or tracking
- Same quality and design as Delco Remy Genuine Products
- Low-cost replacement alternative

“When you choose one of our coreless reman options, you have the reliability you count on from Delco Remy Genuine Products,” says Brian Koehlinger, Senior Sales Manager. “Plus, you don’t have to manage, keep track of or ship back cores to get your refund deposit—it becomes a real attractive option for those wanting the reliability of the genuine product, not the uncertainty of an imitation, but don’t have the capability to manage cores.”
Tech Tip: Dual Input IMS (Integrated Magnetic Switch) Starter

If you service newer trucks, you may have come across ones equipped with a dual input IMS starter. It is important to be aware of it so you can understand how it’s different so you can service it correctly.

The dual input IMS starter has two wiring connection inputs, rather than one. These inputs provide both power (+12V) and ground. Together, they give the vehicle control over the power flowing in and out of the IMS when it is energized.

These inputs are not polarity sensitive, making the wiring connections foolproof in assembly and service.

In a single input IMS, you only need to provide power to the S terminal to energize the IMS—the ground side of the coil is already integrated into the design. In a dual input IMS, however, both power and ground wires run to the starter to energize the IMS.

If you’re servicing a vehicle with a dual input IMS starter, be sure to replace it with a dual input IMS and not a single input IMS starter. This will eliminate wiring issues and assure the vehicle is operating as designed.

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Enhanced Delco Remy Website Improves Online Experience

(continued from page 1)

- **Sign up for tech training:** We have interactive online technician training for you and your team. Click on the technician training box on our homepage and sign up for a session.

- **Access to other aftermarket products:** Want to learn more about BorgWarner turbos, fan drives or another aftermarket product? Scroll to the bottom of our homepage to easily access information on BorgWarner’s full aftermarket portfolio.

Email Martha Avery in corporate marketing (mavery@borgwarner.com) and provide feedback or questions you may have about the redesigned site. We value your input.
Coreless Reman Options Available (continued from page 1)

We have coreless reman options for many of our popular Delco Remy Genuine Products:

**Starters**
- Delco Remy 39MT™ Heavy Duty Gear Reduction Starter
- Delco Remy 42MT™ Heavy Duty Straight Drive Starter

**Alternators**
- Delco Remy 22SI™ Brush Type Alternator
- Delco Remy 24SI™ Brush Type Alternator
- Delco Remy 28SI™ High Output Brush Type Alternator
- Delco Remy 35SI™ Heavy Duty Brushless Alternator
- Delco Remy 36SI™ High Output Brushless Alternator

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<th>Wilson (Reman)</th>
<th>Leece Neville</th>
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**Why Choose Reman**
- Remanufactured, not rebuilt
- Complete core disassembly and cleaning
- 100% of components assembled, inspected and tested to OE specifications
- Product updates are applied the same as OE and New Service units
- All wear components replaced (such as bearings, bushings, seals and hardware)
- Trusted BorgWarner sales and technical support backed with industry-leading warranty
Use Our Starter Cross Reference Guide to Better Manage Your Inventory

Need help managing your inventory? Want to quickly find a part number for an application? Want to cover as many applications as possible with the fewest part numbers? We can help! Our Medium & Heavy-Duty Commercial Vehicle Starter Cross Reference Guide is just the go-to resource you need.

“This is the most complete starter cross reference guide we’ve ever put out,” says Nick Tosie, National Accounts Manager, Aftermarket. “It is one of the most comprehensive in the industry and a really useful resource for fleets as well as dealers and distributors.”

Tosie says the cross reference guide helps customers find the right starter for their application—easily and quickly.

“You can identify the part number you need for your application and determine if you have it in the inventory on your shelf or if you need to order it,” he says.

He has clients who keep the cross reference guide on their phone for quick access. Others print it off for the service counter, or keep an electronic copy on their desktop.

“What’s great about the starter cross reference guide is that it basically replaces all other starter part number literature,” he says. “It has everything you need to replace a Delco Remy starter as well as a competitor one.”

Additionally, it’s a great way to see how you can consolidate your inventory.

“We’ve taken a wide variety of starters to the fewest number you may need,” Tosie explains. “So you can use the guide to see what part numbers you need on hand to fit the largest amount of applications.”

12 OE brands 50+ engine applications 22 Delco Remy part numbers cover all the above 150+ OE part numbers consolidated 130+ competitive part numbers consolidated

K Series Fan Clutch Proven Successful

The K Series Fan Clutch from BorgWarner has decades of proven reliability on OE platforms in North America. In fact, the K32 has had such great success that other manufacturers have attempted to copy the design for aftermarket applications. But there’s no comparison. In side-by-side testing of these imitations, the K32 prevailed in torque capacity, friction liner life, overall weight and parasitic drag. Get the facts by downloading our benchmark overview. Visit delcoremy.com > Support > Download Literature.