

BorgWarner Thermal Products Now Available in Independent Aftermarket Channel

Beginning the third quarter of 2017, independent aftermarket distributors will be able to include BorgWarner thermal products—including the popular On/Off, Viscous and Visctronic[®] fan drives—to their Delco Remy[®] rotating electrics orders.

This enhancement is the direct result of customer feedback. Thermal products have not been readily available to distributors, so many have had to rely on non-OEM alternatives.

With the launch of the BorgWarner thermal products line, distributors will now have access to high-quality, reliable products through a partner they know and trust. Even more, the program offers several benefits:

- **One ordering system** for both rotating electrics and thermal products
- **Same rotating electrics customer service group** you've come to rely on
- **One invoice** for both rotating electrics and thermal products
- **Same, quick turnaround** time that you receive on rotating electrics
- **One delivery** with the entire order being fulfilled and shipped from our Laredo distribution center
- **Same regional manager** field support team
- **Wide coverage** of 75-80% of North America market, with coverage only continuing to grow



(continued on page 3)

Thanks for Your Invaluable Years of Service, Pat Brilly!



For many years, for many people, Pat Brilly has been the face of Delco Remy[®] starters and alternators. Brilly, who retires this month, began with the company in 2000 as the Northeastern Regional Sales and Service Manager. His impact is far-reaching—and far beyond just supporting customers or sales numbers.

"I can honestly say that, outside of my father, no other person has had a greater influence on my professional career than Pat," says Showky Kaldawy, president, Mondial Automotive, Inc. "From the first day I met Pat, I felt as though I had my own personal guardian looking out for me. From the numerous introductions to the endless volume of 'Brillyisms,' he has always been by my side."

(continued on page 3)

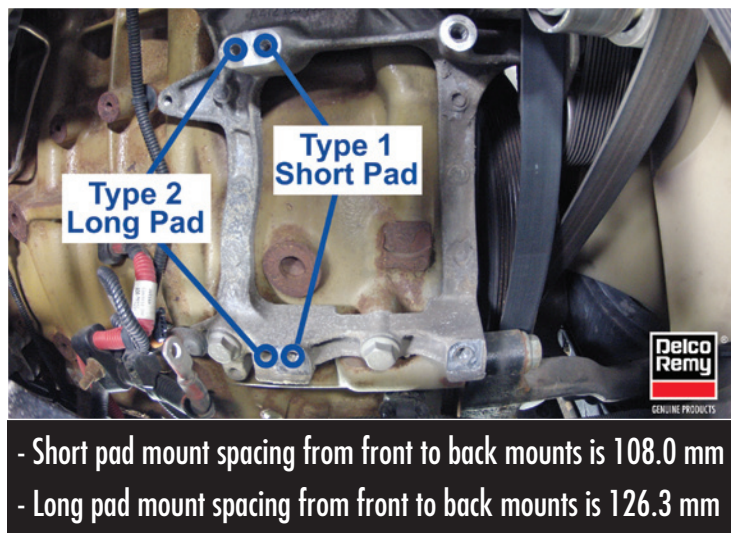
Tech Tip: Why Alternator Pad Mount Holes are Different

Sometimes the front and back mounting holes on a pad mount alternator are different sizes. The reason for that starts with understanding alternator pad mounting for heavy duty diesel engines. Manufacturers follow the SAE standard with six holes drilled and tapped into the engine block or mounting bracket. This is done to accommodate both long and short mounting pad arrangements.

Equipping the engine with both mounting arrangements allows for flexibility during assembly and throughout the service life. Both long and short pad mount style alternators will interchange on an application that shares a common front mount position.

The pair of tapped holes closest to the drive belt on the block or bracket will always be used to properly secure and align the alternator drive end and pulley to the accessory drive belt system. Thus, the corresponding holes on the pad mount are smaller in size and help to ensure a tight fit to the mounting bolt. This ensures proper pulley alignment, which is essential for belt life and system reliability.

The back two sets of tapped holes on the block or bracket are spaced to accommodate either a long pad or short pad mount alternator.



The corresponding holes on the pad mount alternator may be larger in diameter. This allows variations in the bracket and alternator assembly. These holes are mainly for securing the alternator in position.

When mounting an alternator, the mounting bolts should be placed in the drive end first, and tightened only after the other end has been properly placed into position.

The larger mounting holes allow the motor to align and be positioned with the register for proper operation. It does not negatively impact performance in any way.



You Tube

Watch our short Tech Tip video to learn more about pad mount alternator sizes.

BorgWarner Thermal Products Now Available in Independent Aftermarket Channel *(continued from page 1)*

Introducing BorgWarner Thermal Management Solutions



ON/OFF FAN DRIVES

- Designed to continue rotating even if the clutch stops working
- Fewer moving parts improve belt life and provide easier maintenance



VISCOUS FAN DRIVES

- Fully modulating, cost-effective fan drives
- Improved temperature control and smooth, soft fan engagement



VISCTRONIC FAN DRIVES

- Viscous technology with precise electronic control
- Improved fan controllability
- Better engine cooling and improved fuel economy

Thanks for Your Invaluable Years of Service, Pat Brilly! *(continued from page 1)*

Brilly's career began in the aftermarket over 50 years ago—1963 to be exact! It's this type of dedication that makes him loved and highly respected in the heavy duty aftermarket.

"Pat held himself and those around him to a high standard of service and commitment. Even when he had to manage a tough situation, he approached it with professionalism and high integrity," says Tania Wingfield, Vice President, Product and Manufacturing Strategy.

But to Wingfield, Kaldawy and countless others, Brilly is much more than a mentor or colleague.

"It has been a blessing to get to know him throughout my career in heavy duty. He taught me much and also had patience for my many questions," Wingfield

says. "While I have a great deal of respect for Pat's professional career, I also consider him a friend. He loves life and is such a genuine person."

Kaldawy agrees: "The true measure of man is marked by what he leaves behind. Pat gave his heart and soul to the heavy duty aftermarket. It is cliché but he has truly bled the Delco Remy® genuine products brand colors for his entire career."



The new RSSM for the Northeastern region will now be:

ED CLAYTON
215-480-4989

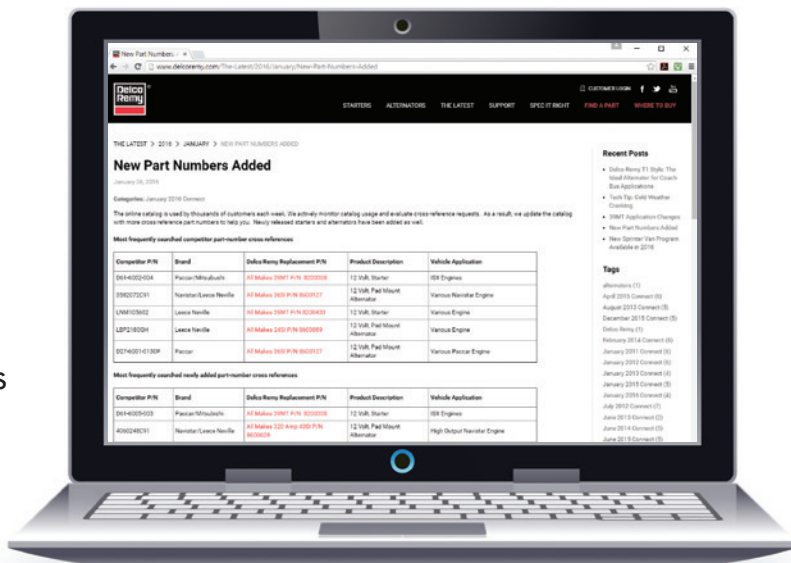
eclayton@borgwarner.com

New Part Numbers



Go to The Latest at delcoremy.com to find the following:

- Newly added part number cross references
- Most frequently searched competitor part number cross references



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SPOT FOR A SHOT

The Delco Remy sign at ACK Enterprises may be vintage but their service is not! This wholesale distributor is well known for its up-to-date industry knowledge and expertise. They've been rebuilding Delco Remy products since the 1960s.

Pictured are (l to r) Tiffany Thompson, Parts Manager; Richard Kozeliski, President; Adam Peavler, CV Aftermarket Product Manager – BorgWarner; and Bret Andrews, Managing Partner.

Send your creative shot to delcoremyconnect@borgwarner.com for a chance to score a spot in our next issue.

Go to The Latest at delcoremy.com to download your own Delco Remy branded sign.